



CIPRIAN HUGO COLCEAG

Associated Partner






CORE COMPETENCIES

Leadership	Entrepreneurship	Advisory
Architecture	Project Manager	Lecturer





ABOUT ME

I am an architect for innovative business capabilities, communities and sustainable accounts. With 15 years of consulting experience in the automotive area, I can quickly identify potential stakeholder-specific opportunities. Together with my team, I create value by designing and implementing digital (cloud) services based on SAP data and technology. As a speaker on recruiting and architectural events I can motivate and excite people to join the team.

PROFILE

-  08/07/1981
-  German
-  +491726066390
-  H.Colceag@gmx.de
-  Stuttgart

LANGUAGES

- German 
- English 
- Romanian 
- French 

CORE COMPETENCIES

Leadership	Entrepreneurship	Advisory
Architecture	Project Manager	Lecturer

#WeGovernDataAndLoveSAPTechnology
 #EnterpriseArchitect
 #CloudFirst

Leadership | Entrepreneurship

- MHP Associated Partner with 10+ years of leadership experience
- Head of business area (~ 20 FTE, ~4 Mio ARR, ACM ~1,5 Mio€)
- Set-Up and utilization responsibility for nearshore delivery team (~10 FTE)
- Doubling of sales, people and contribution margin per year
- Sustainable accounts growth (more than 10 M. € in three years)
- Opportunity manager and opportunity quality assurance (5 - 10 M.€ / year)
- Portfolio definition & business development (Governance & Strategy)
- Establishment of future-proof capabilities focusing on architecture services, application & service development, platforms, data management and integration

SAP Data & Technology Advisor

- 15 years of experience in SAP projects (SAP transformation, rollout, custom development, migration and application management)
- Head of competence center SAP development services
- Head of global SAP cloud community focussing on BTP cloud service offerings
- Member of technology and Integration steering committee and S/4HANA program
- IT architecture responsibility within MHP S/4 HANA program (QA, sales & delivery)
- Expert and quality assurance in complex SAP projects (Cloud & OnPremise)
- Deep dive in SAP ABAP platform and S/4HANA (plan, build and run)
- Deep dive in SAP public cloud Business Technology Platform (Data management, application development and integration, analytics, intelligent technologies)

Certified Enterprise Architect

- Certified architect (TOGAF 9.2) and Foundation Certificate in ITIL
- MHP global Enterprise Architecture Community board member and assessor
- Speaker for architecture, holistic modelling and transformation to SAP S/4HANA
- Functional quality assurance in offer creation (cross domain complex SAP project)
- Enterprise Architect Modelling approach and application owner (cloud / on premise)

Project Manager / Global Delivery Integrator

- Certified senior professional project manager and scrum master
- More than 40 projects as project manager (max. team size ~ 100 FTE)
- Integration manager for global delivery team

Lecturer

- International lecturer (BBU Cluj (RO), FOM Stuttgart (DE), Kempten (DE))
- Speaker at recruiting events and university colloquiums
- Thesis supervisor for SAP topic areas

PERSONAL INFORMATION

Date of birth: 08/07/1981
Nationality: German
Birthplace: Caransebes (Romania)
Marital status: Married, 1 child

PUBLIC SERVICE

Ricarda-Huch-School

07/2000 – 04/2001 | Germany, Zwickau
School for children with learning difficulties

EDUCATION

Friedrich-Schiller-University – University Diploma (Business Informatics)

10/2001 – 11/2006 | Germany, Jena

Käthe-Kollwitz-Gymnasium –High School Diploma (Abitur)

08/1993 – 06/2000 | Germany, Zwickau

Puschkinschule

10/1992 – 08/1993 | Germany, Zwickau

Liceul Pedagogic

09/1988 – 06/1992 | Romania, Caransebes

WORK EXPERIENCE

MHP Management- und IT-Beratung GmbH - Associated Partner Since 01/2021 | Data & Technology

SAP Cloud Platform Business Development

- Portfolio definition & business development (Governance & Strategy) focusing on SAP Business Technology Platform (BTP)
- Stakeholder Management, Guiding Principles and people enablement
- Demo Landscape Set-Up and Licensing
- Partner Management SAP
- Expert and Responsible for SAP Cloud Platform Business in MHP Cloud Peer group (AWS, Microsoft, Google, ...)

Enterprise Architecture Community board member and assessor

- Globalization of MHP architecture capability
- IT architecture responsibility within MHP S/4 HANA program (QA, sales & delivery)

Account Management

- Customer and Account creation for SAP Cloud technologies

Advisory

- Business transformation in complex IT landscapes leveraging SAP cloud technologies
- IT Architecture in context of S/4 HANA transformations
- Leverage SAP Platform capabilities to identify and add business value in the area of Analytics, Data Management, Application developments, integration and intelligent technologies (machine learning, artificial intelligence, robotics process automation)

MHP Management- und IT-Beratung GmbH - Associated Partner
01/2019 – 12/2020 | Data & Technology

Business Area Lead - Business Applications

- Portfolio definition & business development (Governance & Strategy)
- Sustainable growth in Germany (Essen, Ludwigburg, München, Nürnberg)
- Set-Up and utilization of nearshore delivery team (Bukarest, Cluj) and global partnership (Istanbul)

Enterprise Architecture Community board member and assessor

- Globalization of MHP architecture capability
- IT architecture responsibility within MHP S/4 HANA program (QA, sales & delivery)
- Speaker at MHP customer and recruiting events (RO, USA, GER)

Account Management

- Opportunity manager and quality assurance (5 - 10 M.€ / year)

Advisory

- Data management & master data governance – assessment, visioning, strategy and implementation

MHP Management- und IT-Beratung GmbH - Senior Manager
01/2016 – 12/2018 | Data & Technology

Business Area Lead - Business Applications

- Set up consulting team focusing on office Ludwigsburg
- Recruiting champion: assessment & face-to-face interviews
- SAP Custom Development and Master Data Governance

Enterprise Architecture Community Lead

- Strategic allignments and approvals
- Set up and implement cross-cluster architecture capability
- Operationalization of functional quality assurance
- Speaker for architecture, holistic modelling and transformation to SAP S/4HANA

Account Management

- Opportunity manager and quality assurance (5 - 10 M.€ / year)
- Sustainable accounts growth

MHP Management- und IT-Beratung GmbH - Manager
01/2014 – 12/2015 | Technology & Integration Solutions

Team lead

- SAP Master Data Governance consulting team

Competence Center Leader for SAP Development Services

- Focus on Holistic Modelling approach (Enterprise Architect), SAP Applications, SAP Custom Development, SAP MDG
- Member of technology and Integration steering committee and S/4HANA program

Product manager

- MHP Enterprise Data Quality
- MHP Translation Manager
- MHP Balanced Scorecard Framework

Solution architect

- SAP Custom Development
- SAP Master Data Governance (MDG)

Trainer MHP Academy

- UML Ocup2
- Holistic Modelling
- Master Data Management with SAP MDG

MHP Management- und IT-Beratung GmbH - Senior Consultant
07/2010 – 12/2013 | Technology & Integration Solutions

Team lead

- ABAP development & application architects

Competence Center Leader for SAP Development Services

- Innovation & competence management, Custom development, Nearshore & Globalization, Reference SAP application architectures
- Thesis supervisor

Product manager

- MHP Translation Manager
- MHP Balanced Scorecard Framework

Project manager

- Waterfall and agile projects based on MHP Pro4s & Scrum

MHP Management- und IT-Beratung GmbH - Consultant

07/2008 – 06/2010 | Technology & Integration Solutions (MHP)

- SAP Development (ABAP) – Migration, SAP Template, Integration

MHP Management- und IT-Beratung GmbH - Junior Consultant

12/2006 – 06/2008 | Application Management (ITIL)

- MHP Software Product Development (ABAP)

ADDITIONAL QUALIFICATIONS

Business Skill

- From Ideation to Business Case
- Business and People Development
- Portfolio Development
- Product Management & Digital Services
- Globalization of Software Delivery

IT Skills

- Enterprise Architecture Management (TOGAF)
- ABAP, SQL, HTML, JavaScript,
- OnPremise & Cloud

IT Platforms

- SAP NetWeaver
- SAP Business Technology Platform

Tools

- Sparx Enterprise Architect
- Jira, Confluence
- Microsoft Office and Microsoft SharePoint

Certificates (Excerpt):

- TOGAF
- Professional Scrum Master I (scrum.org)
- Foundation Certificate in IT Service Management

Modelling languages

- UML, BPML, ERD, EPK, ERM
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